

# Persons served

773	Unduplicated Persons Served
125	Employment Services
212	Respite Services
143	Case Management
170	Residential Services
271	Recreation



## our team

Direct Support Staff	Administrative Staff
<b>230</b>	<b>35</b>
Thrift Shops	Volunteers
<b>10</b>	<b>165</b>



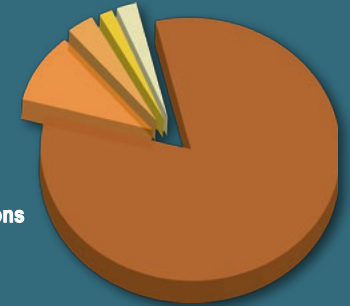
## operating revenues \$11,881,792.00



\$9,932,323.00	Contract Revenue
\$950,906.00	Program Fees
\$21,651.00	United Way
\$111,911.00	Charitable & Foundation Support
\$182,720.00	Fundraising
\$509,398.00	Thrift Shops
\$66,138.00	Capital Support
\$106,745.00	Special Programs

## operating expenses \$11,893,142.00

\$9,875,013.00	Direct Services
\$1,141,717.00	General & Administrative
\$398,778.00	Thrift Shop
\$198,252.00	Development/Community Relations
\$279,382.00	HUD Residential Expenses



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Dear Friends of The Arc of Atlantic County,

The year 2014 has been a challenging, but productive year for The Arc of Atlantic County. We've used our creativity to adapt to an ever changing local and state-wide funding and economic environment. To review this year's accomplishments we have, once again, prepared a snapshot of our accomplishments in this 2014 Annual Report. This year we have expanded our ability to help individuals with Intellectual and Developmental Disabilities (I/DD) live the lives they choose. We opened one new group home, Beck House, in Hammonton. We also completed construction on three new group homes in Egg Harbor Township.

We are readying ourselves to transition from delivering contracted services with a predictable flow of income to a more complex fee-for-service billing model. In the new model we will have to incur all the expenses of delivering services up front, bill Medicaid and wait for reimbursement. This will require us to commit our limited financial resources in a way that places The Arc and its mission at greater risk than ever. We expect to discover unfunded or underfunded expenses which The Arc will have to absorb just to maintain our current level of service and staffing. We are confident we will ultimately weather this change, but we will need financial support from donors like you in order to do so.

Please be as generous as possible in support of our fundraising appeals and events this year. If you support multiple charities, please consider making us your number one charity in 2015. We could not have come so far without the generous support of caring people like you. We are grateful to all of those who have given their time, talent and treasure to make The Arc of Atlantic County the success it is today! Imagine what we can accomplish together in 2015 to help secure their futures.

Sincerely,



Michael J. David-Wilson  
Chief Executive Officer



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